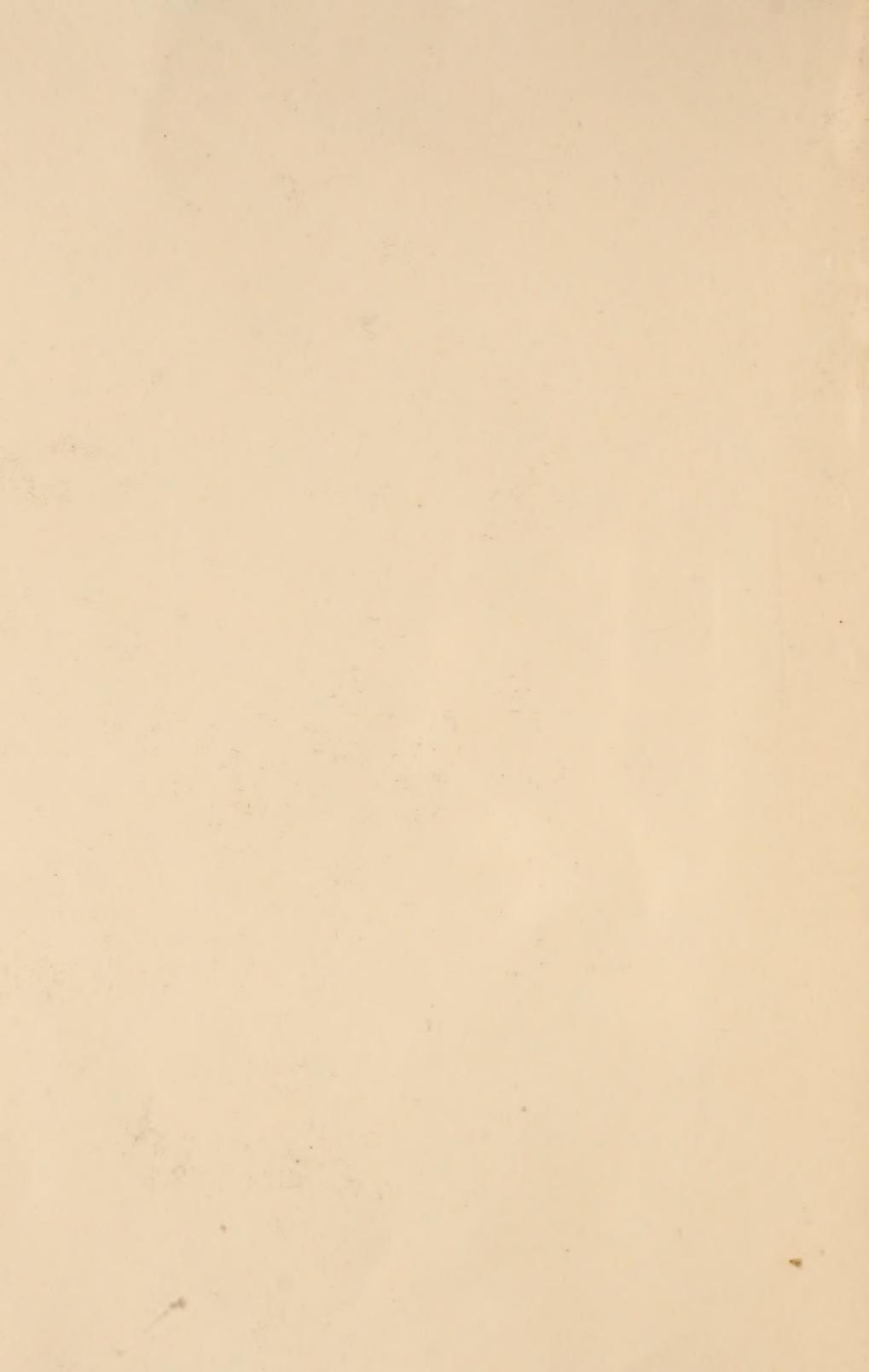


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**RICH AND SWEET**

Flansburg & Potter Co.,  
Leslie, Mich.

Gentlemen:

The everbearing strawberry plants received from you last spring have been very satisfactory. We had other kinds but find the Progressive the best for our garden. Others might sell better as the Progressive is some smaller than others. Have raised them two seasons. Both years we had berries during October and into November until they froze.

There were blossoms and green berries on the vines when the freeze came. Last spring our year-old plants began fruiting June 6, several days earlier than the June varieties. Their flavor is rich and sweet at all seasons, especially in late fall.

Respectfully,  
EDITH HAMMOND, Olivet, Mich.

**\$512.00 AN ACRE**

Flansburg & Potter Co.,  
Leslie, Mich.

Gentlemen:

Must tell you about my success with the different kinds of strawberry plants bought of you last spring. All done very well and made nice fruiting rows. I also tried 25 plants of the Progressive everbearing and I believe they are the most valuable strawberry ever introduced.

They are heavy berries, good sized, deep colored berries of the very best flavor and kept it up until frost killed them. Besides they made good many new plants. From less than one acre of Dunlap and Pearl I sold \$512.00 worth of berries. Wishing you a prosperous New Year, I remain,

Respectfully,  
FRANK BLIMEL, Hobart, Ind.

**TO SECURE**

a full crop of berries from the everbearers in the fall you must keep all blossoms picked off from the new set plants until July. After this date let the plants bloom and they will give you berries continually until December 1.

**PROGRESSIVE (Per.)**

The best of the fall bearing to date. This is a vigorous, thrifty grower making a matted row 2 or 3 feet wide. In fact the best plant maker of all the fall bearing kinds. The color of the foliage, manner and habit of growth somewhat resembles the Dunlap. The fruit is medium to large in size, of a deep dark glossy red. The quality of the fruit is not ordinary or medium, but is extraordinary, ranking with the very best. Mr. Harlow Rockhill of Iowa is the originator of this wonderful variety and he has a reason to be proud of it. He says, "Progressive is a leader in this country." Keep blossoms picked off until about July if you want a full fall crop.

**SUPERB (Per.)**

This variety was originated by Samuel Cooper of New York and is certainly worthy of a place in the fall bearing list. It makes large, beautiful vigorous and thrifty plants and about enough for a good fruiting row. The plants resemble Glen Mary for size. The fruit is medium to large and very attractive. This variety does not bear so heavily on the first season runners as Progressive, but mostly from the mother plants, so it does well in hills. The fruit is of excellent quality and can be shipped a long distance; in fact, all the fall bearing sorts will stand long distance shipping.

**AMERICUS (Per.)**

One of the first fall bearing varieties to be introduced. It does not make plants as freely as some other varieties, but produces large fancy fruit. This is a true fall bearing variety, giving a crop the same year it is planted; that is, on the plants set in the spring. We consider the Progressive, Superb and Americus the cream of the fall bearing.

**PRODUCTIVE (Imp.)**

One of Mr. Cooper's seedlings. The plants are very large with dark green foliage. Under favorable conditions it will make plants enough for a good fruiting row. Fruits the first year on the new plants. Fruit of good size and quality. This variety has an imperfect blossom, so should be set near a staminate variety like Progressive. Worthy of trial.

**TOLD HIS NEIGHBOR**

April 14, 1915.

Flansburg & Potter Co.,  
Leslie, Mich.

Gentlemen:

Plants arrived I ordered from you and they were fine. Must say many thanks for your promptness and nice plants. A friend was here and saw them and he asked me to order some for him, so enclosed find order.

Yours truly,

ANTON N. THORHANG, Dane Co., Wis.

**EXPECTING SOMETHING GREAT**

March 16, 1915.

Flansburg & Potter Co.,  
Leslie, Mich.

Gentlemen:

I am expecting some fine plants from you. I received some plants from you a few years ago and they were simply fine.

Sincerely,

SIMPSON CARY, McLean Co., Ill.

**499 LIVED**

April 20, 1915.

Flansburg & Potter Co.,  
Leslie, Mich.

Gentlemen:

I am sending you another strawberry plant order. The other plants I received were fine and are growing nicely. Lost but one out of 500

Yours truly,

MRS. CHAS. BERLIN, Hillsdale Co., Mich.

**ALL ON THE BUM**

March 16, 1915.

Flansburg & Potter Co.,  
Leslie, Mich.

Gentlemen:

Enclosed find order for plants. The strawberry plants that I bought of you before put my competitors on the bum. All I ask is the same kind of treatment.

Yours truly,

CHAS. A. NELSON, Dickinson Co., Iowa.

# Strawberries We Grow

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## KELLOGG'S PRIZE (Imp.)

This Pistilate variety is claimed to cover a long season. After giving it a good trial we find it to be a variety of great merit. It was one of the best varieties we fruited the past season. The plants are strong growers and very productive. The fruit is high color, fine flavor and very large. Quite late.

## REWASTICO (Per.)

After fruiting this new variety we can say that we were well pleased with the results, as it produced a good crop of large cardinal red berries of extra good quality. The introducer says it is a good competitor for Chesapeake. It is about the same season but a much better plant maker. Worthy of trial.

## PEARL (Per.)

An Indiana production of considerable merit. The plants make a good growth making a fair fruiting row. Moderately productive of large fancy fruit. Very late.

## MASCOT (Per.)

Many customers will be pleased with this variety as it produces large, glossy red berries of good quality. The plants make a good strong growth. Make just enough plants for a good fruiting row. Late.

## GIBSON (Per.)

This is not the old variety of that name which originated in eastern New York several years ago, but a distinct variety of local fame. The berry is large and regular in shape, holding its size well to the end of the season. Color rich red. Flavor is neither too sweet nor too sour, but just right for canning. It makes a good plant row and is worthy of trial.

## MANHATTAN (Per.)

This new berry hails from New Jersey and the introducer claims it to be a monster in size. He describes the fruit as large and uniform; texture very firm but not coarse; color red and glossy; the flavor being excellent, comparing favorably with Marshall and Wm. Belt. Plants are very large.

## BETHEL (Per.)

Does well in some sections while in some others it does not give satisfaction. It ripens with Dunlap and continues bearing a long time. It makes a fairly good plant row, the plants being large foliage and thick. It is quite productive of large, dark red, firm berries of good quality.

## BARRYMORE (Per.)

This berry was originated in the east. During the Massachusetts Horticultural Show in 1908 this variety was awarded a silver medal and three first premiums, which is quite a record for a new berry. We have had this variety in our trial bed for three years and are pleased with it, both in fruit and plant. The berries are rich, dark crimson, with red flesh of good quality. The fruit is good size and firm enough to ship, size large, and ripens at mid-season.

**ROOSEVELT (Per.)**

A late introduction of C. S. Pratt of Massachusetts, who says that it will outyield Sample eleven quarts to eight. He further states it is a very strong, vigorous plant with long roots that will stand drouth. Makes plenty of plants for good fruiting row. A fine variety to plant on dry land. A good, firm, sweet, market berry. Early to late. With us the plants made a good growth. Not fruited here.

**WILLARD (Imp.)**

Midseason. This is said to be a wonderful berry. Very large and beautiful. Its color is said to be that brilliant glossy red that seems to belong to the strawberry. The flesh is as red as the surface, and delicious in quality. The plant is large and healthy with an abundance of bright thrifty foliage, making a good supply of new plants which is necessary for a profitable berry. Not fruited here.

**BILLY SUNDAY (Per.)**

Plants purchased from the originator, Mr. Yost of Ohio. He describes it as follows: Plants very healthy, great crown maker, tall dark green foliage, long heavy fruit stalks making the berries easily gathered. The fruit is very large, glossy red, slightly wedge shape, uniform in shape and size, a delicious sweet flavor, and it ought to make a good shipper. Begins to ripen with Haverland and ends with Sample. Mr. York further states he has been growing strawberries for 15 years and has fruited nearly all the standard varieties but has not found any that will take the place of this new variety. With us the plants made a fine growth, making a good fruit row. Not fruited.

**HIGHLAND (Imp.)**

This is an introduction of the M. Crawford Co., of Ohio, and came with very strong endorsements from the Ohio Experiment Station, who gave it a four year test, and states that it was the leader in productiveness.

After fruiting we find it to be very productive. The plants are very large, strong and vigorous. The fruit medium to large, bluntly conical; color bright scarlet; flesh red clear through.

**BLAINE (Per.)**

This berry has not been introduced very long, but it seems to be making its way into favor on its own merit. After fruiting it we find that it is as large and late as Gandy, but more productive.

It produces strong, healthy plants with rank foliage, and makes runners enough for a good fruiting row. The berry it large, firm, and the very best of colors. Worthy of trial.

**NORWOOD (Per.)**

One of Farmer's introductions, and is supposed to be a cross between Marshall and Corsican. The plants are unusually large, with broad, tall, light green foliage. It does not make many plants. The fruit is conic and regular in shape; color bright red, firm, and good quality. The size is large to very large. It has not been very productive with us unless given high culture.

**GREAT SCOTT (Imp.)**

This is a good addition to the large varieties and a worthy rival of any of them. It was given its name "Great" because of its size, and "Scott" in honor of its originator. Mr. Warren, the introducer, states that it is one of the largest of the large varieties. It does not make a large number of plants, but the plants are large in size. The fruit is very large, light colored, with medium firmness, and very productive. A large, fancy variety.

**HERITAGE (Per.)**

Midseason. After fruiting this variety another season we can say that it came up to our expectations. The plants grow very large with extremely heavy crowns. The fruit is large and handsome. The berry is quite dark, shiny crimson. It is quite a favorite in some sections.

**U. S. KING EDWARD (Per.)**

The Ohio Experiment Station gives a good description of it as follows: Large, conical, very slightly necked, regular, uniform, color bright, fresh crimson when fully matured. Glossy and attractive. Flesh light in color, firm, fine grained, mild, sweet and good flavor. Plants large, vigorous and light green in color, making a beautiful fruitage row. A very promising variety.

**MATTHEW CRAWFORD (Per.)**

Originated with Mr. Peck of Missouri. He describes it as making large, stocky plants, resembling the Brandywine in this respect. The fruit stems are rather short and the blossoms and fruit are well protected from late frosts and scalding sun. The berries are conical in form, no misshapen or very small ones. The color is a brilliant red, inclining to dark red when very ripe. The flavor is fine, and it is very firm for so large a berry. Midseason.

**MINNETONKA (Per.)**

A seedling of the Splendid, crossed by either Bederwood or Lovett. A new variety from Minnesota, bearing its first crop in 1905, having withstood the hard winter without covering and without injury; having the firmness and richness in color of the Lovett, the shape of Splendid, and much more productive than either; a splendid plant maker, ripening midseason to late. The fruit is large, above the average size, and very productive. Our pickers prefer this variety, and our customers desire it above all others. We shall plant no other variety for medium to late fruiting. (Introducers.)

**FENDALL (Imp.)**

Medium early. A seedling of Wm. Belt, from Maryland. This berry is remarkable for its immense plants and long fruiting season. The fruit is very large, firm, red to the core, and very productive. The introducer claims under like conditions it produced twice as many berries as Senator Dunlap and three times as many as Gandy. While it has not produced such crops for us, we think it a promising variety and worthy of trial.

**JIM DUMAS (Per.)**

Early. Louis Hubach of Arkansas, the introducer, states that it is a free plant maker and has very long roots and strong, healthy foliage. It is exceedingly productive and holds out during a long season. The berries ripen nearly as early as Excelsior and average twice as large. The flesh is red all through and of good flavor. The introducer is very loud in his praise, but from what we have seen, it is worthy of it.

**ST. LOUIS (Per.)**

While some claim this variety is a second early, we find it extra early and one of the first to ripen. We have been highly pleased with it for some time and can recommend it as Queen of the Earlies. This berry is not firm enough for long shipping, but as it has so many good points every grower should plant some. Mr. Bauer, the introducer, claims to have grown them so large that twelve of them would fill a quart basket. As grown here, it makes a strong, healthy plant, with plenty of runners. Fruit very large for such an early berry. Light red color, nearly round and good quality.

**GILL (Per.)**

An early variety, uniform in shape, nearly round and above the average of the early varieties in size. The fruit is light red, but has a pleasing flavor. Makes good fruit row.

**MONROE (Per.)**

Originated by Mr. Morgan of Scottville, N. Y., and is said to be a seedling of the Sample. Mr. Morgan describes it as a very, very smooth, dark red berry with healthy green calyx firmly embedded in the fruit, which is extra firm with high qualities. Much like Wm. Belt in flavor and color, but firmer and more uniform in shape. The blossoms are perfect and they continue to bloom through a long season. The plant is a good one, making plenty of runners. We are quite well pleased with this variety. Better give it a trial.

**OREM (Per.)**

Late. Claimed to be later than Gandy. More productive and larger. Plants made a good growth. After fruiting, we believe it is going to be a valuable variety on account of its lateness. Fruit is large.

**HUNDRED DOLLAR (Per.)**

Midseason. This is rather a new variety that was introduced by Mr. Hathaway of Ohio. He states that it is his belief that there is not another variety, be it large or small, that will outyield this giant among strawberries. It is a good grower of large, stocky plants. The fruit is large, bright red, and of good quality. It resembles our Uncle Jim in shape.

If You Fancy Berries Try Our Uncle Jim

**OSWEGO (Per.)**

Midseason. This is one of the best of the large varieties. We have a good many customers who think there is none that equal it. We have fruited this variety several times, and it has produced some good crops for us. Mr. Farmer, the introducer of the berry, states that it is supposed to be a seedling of Bubach, fertilized by Sharpless. The fruit stalks are upright and unusually strong, holding almost the entire crop from the ground. The fruit is very large, quite firm, bright red, and ripen all over.

**DEW (Per.)**

Midseason to late. This is one of the largest varieties of strawberries we know of. The plants are stocky, with light green foliage. The fruit dark red all over, irregular in shape, quite firm and solid for so large a berry and of good quality, fairly productive. If you are looking for size, plant the DEW.

**NORTH SHORE (Per.)**

This berry comes from Massachusetts, and was originated by a well known grower. It makes a good growth of strong, vigorous plants which will produce a fair crop of fine berries of good quality. Would not advise planting on thin, light soil. Those looking for late sorts would do well to try it. Season late.

**GOLDEN GATE (Per.)**

Midseason. Originated in Massachusetts by the noted grower, Mr. Warren. It is a strong grower of large, stocky plants. It has a strong, perfect blossom, with plenty of pollen, which produces large, fancy fruit. We have fruited this variety several times and like its habits.

**UNCLE JOE (Per.)**

Midseason. This variety makes large, stocky plants, which produce big, handsome berries of high quality. It is claimed to be a new and distinct variety, but we find it is similar in many ways to Uncle Jim.

**GOOD LUCK (Per.)**

Late. This berry was originated in New Jersey, but offered to the trade by Mr. Allen of Maryland, and he says, as compared with the Gandy, it is equally as large, more productive, and a few days earlier. In shape it is conical to broad conical or wedge shape, with uniformly smooth, even surface, never seamed or ridged. Color dark glossy, making it very showy, both on the vines and in the package. It makes plenty of plants for a fruiting row.

**HUB (Per.)**

Medium, late. Introduced by Mr. Warren of Massachusetts. He claims it is to be one of the best introduced. Since fruiting, we find it has several good points. It has a strong staminate flower, and produces a very large handsome berry of excellent flavor.

**AMANDA (Per.)**

Medium to late. New variety. A great plant maker of larger plants. Fruit large and handsome. Very productive.

**PAUL JONES (Imp.)**

From the introducer's description we were expecting something great. After fruiting it we found it to be better than we had expected. It certainly is productive of large, fancy fruit. We understand it has been tested on all kinds of soil and does well. It grows a large, thrifty plant and makes a good fruiting row. The fruit resembles Haverland in shape, but is a little darker in color. As it is considered a light-weight berry, it should be a good shipper. Fairly firm.

**JULY (Imp.)**

Late. This berry is claimed to be a very late one, but with us it ripened about the time the Gandy did. We found that it produces fruit a little above medium in size but very attractive. The plants are all that could be asked for, making a good fruit row. The color is perfect, being a brilliant red and glossy. Not firm enough for long shipping.

**EARLY OZARK (Per.)**

Early. The introducer of this berry says it is a cross between Excelsior and Aroma. He further states that it is a perfect bloomer and has very large blossoms that are rich with pollen. It is the largest extreme early variety I have ever tested. The plants grow strong and are healthy. The fruit is firm, excellent flavor and good color, being bright red, about the same as the Aroma. It is said to be very productive. The fruit is large, good color and firm.

**VIRGINIA (Per.)**

The fine early variety is a native of Virginia, and is said to be a cross between Hoffman and Sharpless. It is about the same season as Excelsior, but is a great improvement over that variety, being of much better quality. It is a good grower and productive of good size, nearly round, bright red, glossy berries of good quality, and moderately firm. Season early.

**PINE APPLE (Per.)**

Midseason. This berry is a good grower and productive of good size, bright red berries. It is firm and good quality. The introducer claims a Pine Apple flavor, which we have not been able to find.

**OHIO BOY (Per.)**

We have fruited this new variety and find it to be a promising variety. It is a rank grower and makes many plants. The fruit is large, dark red and good. It is sometimes a little rough in appearance. Medium to late.

**METEOR (Imp.)**

A variety from the East. The fruit resembles Sample in many ways. It produces large berries of fair quality and is reasonably productive.

**UNCLE JIM (Per.)**

Ever since we introduced this variety we have given the history and a long description of it. Since it is so well known we feel it is useless to write so much. For the benefit of those who receive this catalog for the first time we give the following description: This variety is an excellent grower of large stocky plants. The roots grow down deep in the soil, making it very popular in sections with limited rainfall. The fruit is very large, high colored and of excellent quality. It is famous for its delicate, rich, sub-acid flavor which makes it possible for the most confirmed dyspeptic to enjoy. We can recommend this variety to those looking for large, fancy fruit.

**ABINGTON (Per.)**

I have been growing strawberries for market twenty years, but have fruited the Abington, and it is the best all-round market berry that I have ever raised. In productiveness it is away ahead of Bubach or Sharpless. The color is bright red; it is firm and of good quality, and has yielded at the rate of 9,720 quarts per acre in matted rows. I claim it is the best yielder and the largest matted row perfect berry that has been introduced to date. (Introducer.)

We have fruited Abington four years and find it is a strong grower, with large, luxuriant foliage. The fruit is large, quite similar in size and shape and color to Sharpless, but more abundant. Midseason.

**ARKANSAS BLACK (Per.)**

One special feature of this variety is its stooling habit, making large plants with many crowns and few new plants. The fruit is large, very dark red, nearly black, firm and of good quality. This is a valuable variety for any collection. A decided novelty as well as a good variety. Medium early.

**AROMA (Per.)**

One of the most popular late market varieties. A good plant and a good bearer of large, handsome fruit; bright red in color; uniform roundish heart shape; firm and of good quality. Somewhat resembles Gandy in appearance. A choice variety and reliable.

**AUGUST LUTHER (Per.)**

Standard early market. For several years this has been our first choice for early market among the standards. More desirable than Excelsior with us, as of better quality, larger average size and ripening more berries in the early season. A good grower and reliable. Fruit large, glossy bright red, firm and of good quality. This berry comes early, always making a good crop before berries lower much in price, and is growing more productive every year.

**BEDERWOOD (Per.)**

Well known standard early market variety. A tough, healthy grower. Very successful, especially in the west prairie country. Fruit medium to large size; round, bright red, good quality. A good carrier and very productive.

**PRIDE OF MICHIGAN (Per.)**

Midseason. From Mr. Baldwin of Bridgman. There seems to be two varieties by this name, but as the Kellogg strain is similar if not identical with New York, which was discarded by us some time ago, we will only offer the Baldwin strain. The berries are large, rather oblong, very bright red, glossy and beautiful. It being very firm makes it an excellent shipping berry. The plant is vigorous and healthy, making a good fruiting row in any kind of a season.

**RIDGEWAY (Per.)**

Fruit large, nearly round; bright, glossy red color; moderately firm, and of good quality. A good grower, productive and reliable. Midseason.

**RED BIRD (Per.)**

An early variety from Mississippi; a cross between Murray and Hoff- man, both extra early. The plant is vigorous and fruit is fair size, firm, bright red, glossy and beautiful. They produced a good crop the past sea- son. Early and midseason.

**SAMPLE (Imp.)**

Standard market variety. Midseason to late. Fruit large, roundish conical; bright, glossy red; moderately firm and of good quality. A good grower. Productive and reliable.

**SENATOR DUNLAP (Per.)**

This variety has given general satisfaction in almost all sections and all kinds of soil, and the demand for plants increases each season. It makes plants of only medium size but tough and hardy, with long roots and a surprising capacity for enduring hardships. It is very productive and usually matures every berry. They are of good size, bright glossy red, and of excellent quality. It is a first-class shipper and retains its brightness long after being picked. It ripens early and continues a long time in fruit. It is grown largely as a commercial berry.

**SPLENDID (Per.)**

Fruit large, nearly round, bright red color, firm and of good quality. Well known, vigorous and hardy grower. Productive and reliable. Mid- season.

**SPRINGDALE BEAUTY (Per.)**

A strong grower and abundant bearer. The fruit is large, firm and of high quality, resembling the Marie in appearance, and the two sorts make a good team. It ripens early and continues fruiting a long time, holding out large to the end of the season. A good variety.

**COMMONWEALTH (Per.)**

Very late. James Monroe, the introducer, in his description says the Commonwealth is the outcome of the desire and effort to produce a berry that would lengthen the strawberry season. In it we have a berry that is as large as the largest, as productive as any, as fine flavor, as solid, and as dark a color as any. The plant is a strong grower, but not so rank as some. The fruit is large, firm, dark color and very handsome. Judging from the orders we have received for these plants, our customers are beginning to realize what a valuable variety this is for late fancy fruit. Later than Gandy.

**CORSICAN (Per.)**

This is a favorite variety, especially around Rochester, N. Y. The plants are large and good growers. Fruit large, longish heart shape, good quality; stands shipment well. Midseason. Very similar in plant and fruit to Uncle Jim. A good variety.

**CRESCENT (Imp.)**

A tough, healthy vigorous grower. Fruit medium size, bright red, fairly firm, and of fair quality. Very productive. Midseason.

**CRIMSON CLUSTER (Per.)**

The finest late variety ever fruited. It was found near an old bed of Gandy, and is supposed to be a seedling of that variety. The plants are much like Gandy, but better plant makers. Will do well on light soil, and produce one-third more per acre. The fruit is of the same shape and color, as large and firm, has a large green cap, ripens two days later, and continues longer in bearing. (Introducer.)

We have fruited this variety several seasons, and find it very similar to Gandy, as above described. When Gandy is not at its best, try Crimson Cluster.

**CHIPMAN (Per.)**

This berry seems to be a favorite in the east, where it was introduced. Mr. Todd, the introducer, has placed it at the head of his list because he thinks it is the best all-round variety he knows of. He says many more good things regarding it, and as we know him to be reliable, we are firmly convinced that it is a valuable variety wherever it succeeds. The plants are strong, upright growers, large and healthy, with bright, glossy green foliage. The fruit is large, moderately firm, and of good quality.

**DUNCAN (Per.)**

A Canadian variety that we have fruited four seasons with much satisfaction. The plants are vigorous, healthy growers. The fruit is large, dark red, firm, and of good quality. It ripens early and continues fruiting a long time, bearing heavily.

**FAIRFIELD (Per.)**

Early. This variety makes medium size plants, tough and hardy, with long roots. The berry is good size for an early variety, long, very dark in color and of good quality. It is late in blooming for an early berry, which is an advantage in northern localities.

**GANDY (Per.)**

Fruit large, firm, high quality and handsome. A good grower and productive. The well known standard late shipping berry.

**GLEN MARY (Imp.)**

Fruit large, dark red, quite firm and good quality. A good grower, productive and reliable. This variety has small stamens, sufficient for itself, but not to fertilize adjoining pistillates, and so we class it as an imperfect bloom. Midseason to late.

**HELEN GOULD (Imp.)**

Originated by J. R. Peck of Missouri, but introduced by M. Crawford Co. of Ohio, and his description in part is "It makes plants of generous size, sends out a moderate number of runners, and is a plentiful yielder. The fruit is large, roundish conical, glossy red and moderately firm. Its flavor, though not the sweetest, is delicious."

**HAVERLAND (Imp.)**

Very productive. Fruit large, rather long; bright light red; firm, good quality. Plants large and vigorous. Well known standard variety and reliable. Season early to late.

**JESSIE (Per.)**

Fruit large, roundish conical; bright, glossy red; handsome and of good quality. Not very firm. A moderate plant maker, fairly productive. A good variety, but, like the old Sharpless, the bloom is large and very tender to frost.

**KLONDIKE (Per.)**

Fruit large, round, dark glossy red, good quality. Plants medium size and vigorous. Productive and reliable. Midseason.

**LATEST (Imp.)**

Fruit large to very large; light glossy red; rather long, good quality. Not firm enough to ship far, but a fine variety for the home or nearby fancy market. Very productive and very late. A moderate plant maker of large, stocky plants. This is a handsome berry and highly prized by many.

**LOVETT (Per.)**

Well known standard market variety. Fruit large, bright red; firm and of good quality. A good grower, productive and reliable. Midseason.

**STEVENS LATE CHAMPION (Per.)**

A comparatively new variety that has become rapidly popular as one of the very best late varieties for market. It is a splendid, healthy grower, with tall, dark green foliage and long runners. The fruit is large and fine, resembling Gandy. Firm and of good quality, outyielding Gandy here last year and selling at the highest prices. It is certainly a good variety.

**WARFIELD (Imp.)**

The well known standard shipping and canning berry. Plants very vigorous and productive. Fruit large, nearly round, dark, glossy red, firm and of good quality. Midseason.

This and Dunlap make a good, strong team.

**WM. BELT (Per.)**

This variety is largely planted in some sections, while in others it is inclined to rust. It is a fancy variety that always brings fancy prices. It is quite productive, berries very large, roundish conical, color a bright, glossy red, and the flavor good. Midseason.

**3-W (Per.)**

Introduced by Mr. Mason of Kentucky, and in his description he says: "Plant very large and vigorous, with a wonderful root system. Fruit uniformly large, glossy and red through and through. Fine quality, and very productive, covering a long season from medium to late. It is remarkably firm and has wonderful keeping qualities."

This berry has done exceedingly well for us. Give it a trial.

**CHESAPEAKE (Per.)**

This is comparatively a new variety. If it was a better plant maker it would be the leading late berry, for it has them all beaten for size, productiveness and quality. We have tried it on all kinds of soils, but fail to get a good plant row. We hear similar results from other sections. The berry is large and regular in shape; color light red. Quality much better than Gandy.

**BRANDYWINE (Per.)**

Fruit large, dark red, quite firm; good quality; not always at its best in some sections, but a good variety in others; requiring strong loam soil and high culture for best results. Medium late.

**BUBACH (Imp.)**

Fruit large, moderately firm; good color and quality; well known standard variety; productive and reliable. Midseason. We are nearly always sold out of this variety before the season is over.

**BUSTER (Imp.)**

Immensely productive. This is a good grower, with tall, green foliage. The fruit is large to very large, globular in form, bright red color; medium firm and good quality. It begins to ripen in midseason and continues to very late. This is a Canadian variety that is coming to the front rapidly. We hear nothing but good reports of it wherever fruited.

**CAMERON'S EARLY (Per.)**

Extra early. This fruit is of good size for so early a berry; medium red in color and of good quality. A vigorous grower, with tall foliage to protect the bloom from late frosts. Productive and reliable.

**CARDINAL (Imp.)**

A strong grower, with long runners. Fruit large, roundish conical, dark glossy red color. Very beautiful (larger and more beautiful than is shown in the colored plate in the Government Year Book). So great is the demand for plants of this new variety that we were practically sold out last year quite early in the season. In 1912 we had quite a bunch to fruit, which made a good crop of extra fancy fruit. The fruiting season of the Cardinal is medium late.

**CLIMAX (Per.)**

Fruit large, red to the center, firm, handsome and of good quality. A good grower and productive. A very popular market variety in the east, where it is well known and largely planted. It ripens medium early, and bears a long time. Since this variety was offered the demand for the plants has been very heavy.

**CLYDE (Per.)**

Very productive. Fruit large, round, bright glossy red. Large, healthy plants. Well known standard market variety. Midseason.

**MARIE (Imp.)**

Fruit large, round, uniform in size and shape as Gandy, and about the same color; a handsome berry, especially when crated. A good grower and very productive. This is one of the most reliable heavy croppers we have ever grown. A money-maker. We have never had a bad report of it. Season medium to very late.

**MARSHALL (Per.)**

A standard of excellence. Fruit large. Very dark red; heart shape; firm and of high quality. A moderate plant maker of large, stocky plants.

**NETTIE (Imp.)**

This is an old variety. Although its color and appearance are unattractive and its quality not very good, it holds its place by reason of its extreme lateness. It is very large and productive, which makes it profitable regardless of its failings. Very late.

**PARSON'S BEAUTY (Per.)**

A good, healthy grower and an immense cropper of large, solid, dark red berries of good form and quality. There is probably not a variety among the standards that will outyield it, or a more reliable. A first-class variety, with a long season.

**PENNELL (Per.)**

Fruit large, nearly round; dark, rich red color; firm and of the very highest quality. We think more of the Pennell every year. It always bears abundantly, and is one of the varieties to which we direct friends who visit us at fruiting, who want something extra fine. Grow Pennell on strong loam and be surprised with the large size and excellence of this berry. An all-season variety.

**SON'S PROLIFIC**

Cross of Bubach and Aroma and claimed by the introducers to be the best shipper, best color and best plant they ever grew. This is pretty strong talk, but we find after fruiting it that it is a fine berry. It is certainly a wonder for its productiveness of big, shiny berries.

**FIRST QUALITY (Per.)**

Have fruited it several times under favorable circumstances. About same season as Sample. One of the best growers and as prolific as any late variety. The fruit is large, dark red and good.